Short Term goal

1) My **short term goal** is to find a position where I can use the **knowledge and strength I have.** I want to participate in the growth and success of the company I work for.

2) I want to see myself as a **software developer in your esteemed organization** where by with all my skills and enhanced learning I shall be able to make valuable and meaningful contribution to your organization.

3) My **short term goal is to learn everything I can about marketing.** I want to be in a position where I can contribute what I've learned through education to gain some practical and real life Experience. Hence my immediate goal is to learn and become skilled in all aspects of marketing.

4) My **short term goal** is to become a marketing analyst. I've learned the basics of marketing during my first two years and hence I am **raring to take on challenging projects.**

5) My **short term goal** is to get into a **management position.** The last five years of my career. I have concentrated on learning and acquiring all the managerial skills. Recently I've taken more responsibilities in management because I eventually want to become production manager. I feel I'm doing a diligent job by volunteering for extra work to gain more experience and hope to be in a management position within a year or two.

What are your Long Term Career Goals?

Try to give an **ambitious answer** that shows you really love your career. Be descriptive and try to convince them that you are a **hard worker and not just a mediocre one.**

1) My **long term goal** is to be an **instructor.** I have always loved to teach and hence I would like to grow newer employees and help co-workers where ever I can.

2) After a successful career, I look forward to **write a book on Programming Language.** I think working smart is important and I have many ideas. So after gaining more experience, I am going to write a book.

3) My **long term goal** is to **become partner for a consulting firm.** I know a lot of hard work determination and patience is required to become a partner. Many people fail to become a partner. But that's not going to stop me anyway from working hard and learning everything I can. I know it's going to be tough but becoming a partner is a long term goal of mine and **I am going to work towards this goal throughout my career.**

4) My **long term goal** is to **become director of a company.** I know it sounds a little too ambitious but I'm smart and willing to work hard a lot.

Where do you see yourself five (5) years from now?

Well this is a **similar question to the short term goals question** but you need to answer them differently.

1) I see myself as a **Senior Software Engineer in your esteemed organization** where by with all my enhanced learning and skill, I shall be able to make up a valuable and meaningful contribution to your organization.

2) **In five years,** I want to be a senior analyst (Senior Software Engineer/Manager/Lead). **I want to expertise to directly impact the company in a positive way.**

3) Although I really enjoy working as a Software Engineer, **I want to eventually become a manager.** I want to continue gaining experience, and after learning many different aspects, I see myself in management.

Job Interview Answers - What kind of salary are you looking for?

Never bring up the salary topic. Always allow the interviewer to do it first. **Do not give a figure right away.** If you state a figure you risk stating something that is too high or something that is too low. The thumb rule of any negotiations is: **The side with more information wins.** Try to learn what the employer is willing to pay before you reveal what you're willing to accept.

"I'm sure the company has already established a salary range for this position. Can you tell me what that is?"

"I want an income commensurate with my ability and qualifications. I trust you'll be fair with me. What does this position pay?"

- If you have some idea regarding the pay for the position, then just state something a little higher with a small range included as-

"Based on the information I have about the position, a salary in the range 15000 – 18000 would reflect the qualities and expertise that I would bring to the role."

"I know the average pay for this position is roughly around 15000. But because I have two years of experience, I would like something around 15000 – 18000."

- If the salary range is already stated in the job description, then you can answer that you are willing to consider any offer stated in the job description as:

"The job description says that the salary will be around 15000 – 18000. I think it's a fair range."